

Supporting your suppliers

REBA's Supply Chain program is built to support you and your suppliers' needs. To that end, suppliers registered in official sustainability programs of REBA Supply Chain program members are eligible for an exclusive REBA membership offer:

REBA Supply Chain program member offer

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| Community and initial education ('try before you buy') | <ul style="list-style-type: none">Suppliers registered in your sustainability program are invited to participate in the monthly buyers' calls and the quarterly Q&A calls (normally requires membership) |
| Buyers' boot camps | <ul style="list-style-type: none">Ability to access buyers' boot camp without being a REBA member (attendance fee still applies) |
| REBA Summits | <ul style="list-style-type: none">15 FREE passes for your suppliers, additional suppliers access highly discounted tickets |
| Membership | <ul style="list-style-type: none">Three months free membership (at the silver tier)Suppliers registered in your sustainability program can also join REBA for 1 year at 50% of the regular pricing at any level, for example: bronze level would cost your suppliers \$500, membership-level for additional years will be decided by the supplierSuppliers using this 1-year offer will be noted as part of your supply chain program (giving you credit for their ability to participate)This offer applies for those companies that are currently not REBA members |

* See next pages for details

As always, we welcome your feedback on the needs that your suppliers have, or skills you seek to develop, to guide future topics and resources.

For more information and/or to approve individuals within your supply chain, please contact supplychain@rebuyers.org.

Upcoming opportunities

We are pleased to offer REBA Supply Chain program members the opportunity of education and community for your suppliers.

The following events are available to your suppliers through your Supply Chain program membership and continuing support to REBA's mission.

Education opportunity: Buyers' boot camp series November 16-18, 2020 | Online

REBA's buyers' boot camp series offers an intimate, 15-person class size, customized learning opportunity for energy buyers navigating the complexities of the energy markets and off-site, utility-scale procurement options. Experienced buyers act as faculty to guide attendees' learning journey.

As a Supply Chain program member, your approved suppliers qualify for participation (REBA membership is normally required for participants). The ticket price of \$450 for virtual boot camp remains.

Interested suppliers should email education@rebuyers.org to register.

Community opportunity: REBA @ VERGE October 26-30, 2020 | Online

[REBA @ VERGE](#) provides a unique opportunity for your suppliers to grow market knowledge, connect and expand their community of peers, and share successes with a new, broad audience. Your suppliers will have access to REBA-led content and sessions across all five VERGE conferences, including VERGE Carbon, Circular, Energy, Food, and Transport.

Supply chain program member offer: 15 FREE passes for your suppliers
Suppliers registered in a trial membership period also receive FREE passes.

Please share this link (go.rebuyers.org/VERGE-sc-partner-offer) with your suppliers to express interest and indicate that you are the referring company. We will then verify their relationship with you and send them a unique registration link. Contact supplychain@rebuyers.org with any questions.

Benefits of REBA membership

REBA's membership fits your supplier companies' needs based on where they are in the sustainable energy journey. Below are a selection of member-benefits that your suppliers can access through the REBA Supply Chain program member offer:

Education:

- Boot Camps for hands-on training
 - Specialized trainings for buyers
- Online learning for VPPA deals
 - Buyers Roadmap
 - BRC Academy videos
- Primers & Guides on:
 - Supply chain partner engagement
 - Options to enhance energy sustainability
 - On-site project procurement
 - Accounting
 - Aggregation
 - Deal structure
 - Economic analysis
 - Finance
 - Risk allocation
 - Building your deal team
 - Securing internal support
- Templates for:
 - Request for proposal
 - Term sheet
 - CFO pitch deck
- Project Marketplace for market scoping
- Market Analysis Platform (MAP) for economic scoping

Market Intelligence:

- VPPA deal chart
- Green tariff tracking database
- Case studies on VPPA deals, aggregation
- Expertise for data center operators

Member Networking

- Bi-annual all-member meetings
- Regional market workshops
- Regular buyers & developers boot camps

Market Development

- Connect with deal-ready buyers, experienced developers, and expert advisors
- Learn from the most experienced players on both the buyer and seller sides of the market

Thought Leadership

- Regular publishing & webinar opportunities
- Showcase your market innovations and advancements

Contact supplychain@rebuyers.org for details.

Administration

Companies taking advantage of this offer will be verified through a simple process (designed not to place a burden on you) as follows:

You reach out to your suppliers regarding the Supplier Offer
(REBA can provide email language)



Supply chain partner applies to join REBA (trial or full-year membership) or attend Summit, monthly calls or boot camp by reaching out to supplychain@rebuyers.org



Supply chain partner is required to identify which customer(s) it received the offer from



We will verify suppliers linked to you



Supply chain partner can access REBA event(s) or resources under terms of the offer

We will continue to evaluate this process and improve, please let us know any suggestions.

Contact supplychain@rebuyers.org for more information.